

By Brad Russell, Research Analyst

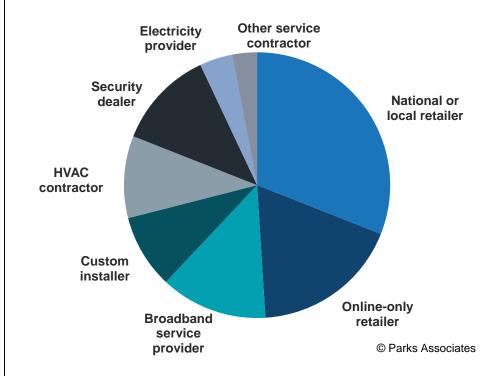
#### **Synopsis**

# Smart home innovation enables consumers and communities to save money and manage precious natural resources. This report examines relevant product categories such as smart thermostats. smart water leak detectors, and smart sprinkler controllers. It assesses which consumer segments are most likely to purchase resource management devices and what other device categories consumers are most likely to adopt. It examines key industry players and trends in energy and water management. The report includes five-year forecasts for smart thermostats, smart leak detectors, and smart sprinkler controllers.

#### **Thermostat Sales Channels**

# **Smart Thermostat Sales Channels**

**Device Owners in U.S. Broadband Households** 



Publish Date: 3O 16

"As the smart home market seeks to grow beyond tech-enamored early adopters to reach the more cost-conscious mass market, home resource management use cases may well become the tipping point for broad adoption," said Brad Russell, Research Analyst. "Water management is getting increasing attention from both a resource savings and damage mitigation perspective, leading consumers, enterprises, insurers, and municipalities to explore new devices and platforms."

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Smart Water Leak Detector Sales Forecast by Region (2016 – 2020)

Smart Sprinkler Controller Sales Forecast by Region (2016 – 2020)

#### **List of Companies**

2Giq Insteon A.O. Smith **leakSMART** Aeon Labs Lennox Amazon Lowe's American Water Heater Company Motorola Apple Nest Aquanta Orbit Austin Energy Rachio

Blossom Radio Thermostat
BlueSpray RainMachine

Bradford White RCS
Carrier Rheem
Centralite Roto-Rooter



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ComEd Salt River Project

DynaQuip Controls Showtime
Ecobee SkyDrop
Everspring SmartThings

FortrezZ Southern California Edison

GE Security tado
General Electric Trane

GoControl Univision Now Home Depot WaterCop Honeywell Whirlpool

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Dallas, Texas 75248

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